

# Instrument Technical Services, Inc.

## Capabilities Statement

[www.its-al.com](http://www.its-al.com)

### Mission Statement

**Our goal is to continue to be a superior construction firm for our clients through quality, performance and competitive pricing while maintaining the highest of safety standards for our employees.**

### Core Competencies

- Electrical power equipment installation.
- Lighting installation and wiring.
- Solar power panel installation.
- Electrical power distribution.
- Electrical upgrades and maintenance.
- Emergency power generator installation.
- DCS and PLC installation.
- Fiber optic cable installation.
- Instrumentation calibration and installation.
- Pneumatic and hydraulic tubing installation.

### Differentiators

**Safety:** At ITS safety is not only first, but a lifestyle. We strive to instill in all our employees, a heightened sense of safety awareness through training, daily toolbox meetings and individual job safety analysis. Our safety record is a testament to how much we value safety.

**Relationship:** ITS has succeeded for 35 years through repeat customers. We believe to keep a customer you have to build confidence through honesty and the ability to adapt and overcome unknown adversities.

**Experience:** Since 1978, ITS has consistently demonstrated a high level of integrity and stability in our industry. We have several key employees with over 40 years experience in our field of work.

**Competitive pricing:** ITS estimators thoroughly review RFQ documents to count every nut and bolt needed for the project, cutting down on hidden "scare money".

**Reputation:** Ask our clients.

### Company Snapshot

**Cage Code:** 01QK9  
**Duns Number:** 021259049

**Point of Contact:** Heath Lannie  
**Email:** [hlannie@its-al.com](mailto:hlannie@its-al.com)  
**Phone:** 251-689-7544  
**Address:**  
8235 Padgett Switch Rd.  
Irvington, AL 36544

### Work Area

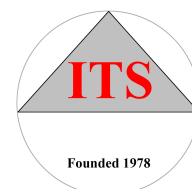
Nationwide

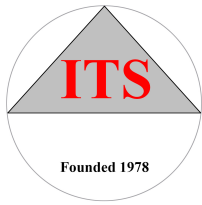
### NAICS Codes

238210  
335932  
423120  
541380

### Past Performance

FEMA Project, MS  
US Coast Guard Base, MS  
Maritime Training Center, AL  
Shell Chemical Security Project,  
AL





# Instrument Technical Services,

Past Performance Detail

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## FEMA Project, MS

ITS was called in by BE&K for emergency response just days after Hurricane Katrina to assist Bechtel Corp. in installing FEMA trailers throughout the Mississippi Gulf Coast. This project involved site preparation of power, water and sewer for FEMA purchased RVs. ITS quickly ramped up their manpower to 150 employees. We covered all three gulf coast counties from the Alabama state line to the Louisiana state line.

**Total \$ 7+ Million Peak Manpower: 150+ Contact: Al D. Kendrick Phone #: 205-482-5250**

## US Coast Guard Base, Gulfport, MS

ITS teamed up with Tesoro Corp. for the design build of a US Coast Guard base to replace the one that was destroyed by Hurricane Katrina in Gulfport, MS. ITS's responsibilities for the new 3 story structure were power, lighting, grounding, generator, fire alarm, voice data, paging, CCTV and security system.

**Total \$ 1.4+ Million Peak Manpower: 15 Contact: Mark Johnston Phone #: 912-571-9013**

## Maritime Training Center, Mobile, AL

ITS was subcontracted through JC Duke for the electrical portion of this project. ITS's responsibilities covered the installation of power, lighting, grounding, fire alarm, voice, data and paging systems. Along with a 2-story office area, the building has multiple shop areas for training, which included complex power distribution requirements for multiple welding machines and large fabricating equipment.

**Total \$ 1.1 Million Peak Manpower: 21 Contact: Bill Waters Phone #: 251-751-8882**

## Shell Chemical Security Project, Saraland, AL

ITS installed a state of the art security monitoring system for the entire perimeter of the Shell Chemical facility in Saraland, AL. It included a monitoring building, main gate pop up bollard system, new guard shacks and a card scan entry system at all gates and turnstiles throughout the facility. Three hundred and sixty degree high-resolution dome cameras and pole lighting were installed around the perimeter and high-resolution IR cameras were installed around the Dock area. All the devices were interconnected with fiber optic and Cat 6 networks.

**Total \$ 1 Million Peak Manpower: 33 Contact: Barry Phillips Email: b.phillips@shell.com**

## Conclusion/Additional References

In closing, Instrument Technical Services, Inc. strives to be the leading construction company in our industry. We would appreciate the opportunity to sit down with you and discuss your needs and how **ITS, Inc.** can adapt to be your premium choice.

Mike Moore  
Shell Chemical LP  
251-455-7806

John Canterbury  
ThyssenKrupp Steel  
251-289-3127

David Smith  
Diversified Foods  
504-810-5266

Jeff Tapley  
Hargrove EPC  
225-227-2092