

Instrument Technical Services, Inc.

Industrial Capabilities Statement www.its-al.com

Mission Statement

Our goal is to continue to be a superior construction firm for our clients through quality, performance and competitive pricing while maintaining the highest of safety standards for our employees.

Core Competencies

- Electrical power equipment installation
- Lighting installation and wiring
- Solar power panel installation
- Electrical power distribution
- Electrical upgrades and maintenance
- Emergency power generator installation
- DCS and PLC installation
- Fiber optic cable installation
- Instrumentation calibration and installation
- Pneumatic and hydraulic tubing installation

Differentiators

Safety: At ITS safety is not only first, but a lifestyle. We strive to instill in all our employees, a heightened sense of safety awareness through training, daily toolbox meetings and individual job safety analysis. Our safety record is a testament to how much we value safety.

Relationship: ITS has succeeded for 35 years through repeat customers. We believe to keep a customer you have to build confidence through honesty and the ability to adapt and overcome unknown adversities.

Experience: Since 1978, ITS has consistently demonstrated a high level of integrity and stability in our industry. We have several key employees with over 40 years experience in our field of work.

Competitive pricing: ITS estimators thoroughly review RFQ documents to count every nut and bolt needed for the project, cutting down on hidden “scare money”.

Reputation: Ask our clients.

Company Snapshot

Office Number: 251-957-1095
Fax Number: 251-957-1096

Point of Contact: Heath Lannie
Email: hlannie@its-al.com
Phone: 251-689-7544
Address:
8235 Padgett Switch Rd.
Irvington, AL 36544

Work Area

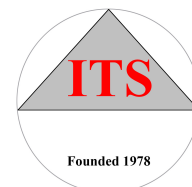
Nationwide

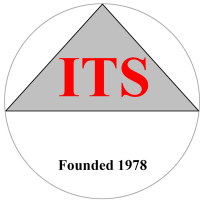
Key Personnel Experience

David Lannie, CFO 30 yrs.
Scott Lannie, COO 30 yrs.
Heath Lannie, CMO 22 yrs.
Lloyd Logan, VP/PM 40+yrs.
Milton Lowery, PM 40+yrs.
Stanley Atchison, Sup. 35yrs.
Emmitt Jackson, Sup. 40yrs.

Past Performance

Evonik-Delta V, AL
Musket-Railcar Project, ND
Huls America-DI Project, AL
Creanova-Polyester Project





Instrument Technical Services,

Past Performance Detail

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Evonik Degussa Corporation Delta V Conversion Theodore, AL

ITS installed a Delta V Distributed Control System (DCS). The existing DCS was controlling four individual process plants and also had interconnections with the utilities plant. Most of the wiring was cut-over in the marshaling cabinets. All associated motor starters were rewired with fieldbus controls. ITS worked closely with operations to handle hot cut-over and check-out/start-up. This project had over 3500 I/O's and 12k+ terminations.

Total \$ 350k Man-Hours: 10k Contact: Mike Chandler Phone #: 251-443-4021

Musket Corp. Railcar Loading, Dore, ND

The Creel Company hired ITS to perform the instrument and electrical packages of this project for Musket Corporation. This was an all new twelve bay twenty four arm railcar loading facility with Safe Rack loaders and a Top Tech control system. ITS' scope of work included power distribution, lighting, grounding, lightning protection, instruments, control valves, metering, VFDs, PLCs, and a yard master system.

Total \$ 4+ Million Peak Manpower: 20 Contact: Dan Withers Phone #: 713-471-4265

Huls America DI Project Theodore, AL

ITS' scope of work included installation of 1,460 instruments and all electrical equipment and installation of all conduit, wire and tubing for said equipment. Cable-tray, conduit, cable, junctions boxes, DCS equipment, data communication systems, fire alarm systems, 400+ lights, 13.8kv/480v substation, 7 sets of 480v MCC, feeders and controls for 120 pieces of equipment, all above and below ground grounding, electric heat trace for 9300 feet of process line, QA/QC, testing, check-out and start-up were all included.

Total \$ 2.5 Million Man-Hours: 80k+ Contact: Jeff Tapley, Phone #: 225-227-2092

Creanova, Inc. Polyester Project Theodore, AL

ITS installed all instruments and associated equipment including DCS and marshaling cabinets, junction boxes, tubing tray, steam trace, instrument air and process tubing. Installed all electrical equipment including 480v MCC, Cable tray, conduit, motor feeders, control wiring, electric heat trace, lightning protection, grounding, gaitronic and fire alarm systems and performed QA/QC, Checkout and start-up.

Total \$ 1.8 Million Man-Hours: 50k+ Contact: David Smith Phone #: 504-810-5266

Conclusion/Additional References

In closing, Instrument Technical Services, Inc. strives to be the leading construction company in our industry. We would appreciate the opportunity to sit down with you and discuss your needs and how **ITS, Inc.** can adapt to be your premium choice.

Dan Creekmore
Evonik Degussa Corp.
251-443-3200

John Canterbury
ThyssenKrupp Steel
251-289-3127

Mike Moore
Shell Chemical LP
251-455-7806

Mark Barnett
INEOS Phenol
251-443-3095